

**ANCONA
INTERNATIONAL
✈️ AIRPORT**

Airport overview

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Location of Ancona airport (AOI)



➤ STRATEGIC POSITION

- In the heart of Italy
- Located in Marche Region
- In the middle of the Adriatic coastline



➤ INTERMODAL CONNECTIONS

- AIRPORT RAILWAY STATION: 100 mt
- SHUTTLE BUS: Aerobus «Raffaello» to/from Ancona and Falconara Marittima
- HIGHWAY: A14 highway “Ancona Nord” toll point - 2 kms
- PORT: Ancona Port with cruises and ferry boats – 15 kms



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Catchment Area



Istat data 01/2020

Town	Distance from Ancona		Distance from Bologna		Distance from Rome	
	in Kms	in minutes	in Kms	in minutes	in Kms	in minutes
Rimini	94	66'	118	76'	367	240'
Cesena	123	70'	113	59'	320	226'
Teramo	144	88'	341	191'	203	128'
Pescara	168	105'	365	224'	239	146'
Perugia	125	107'	255	154'	200	141'

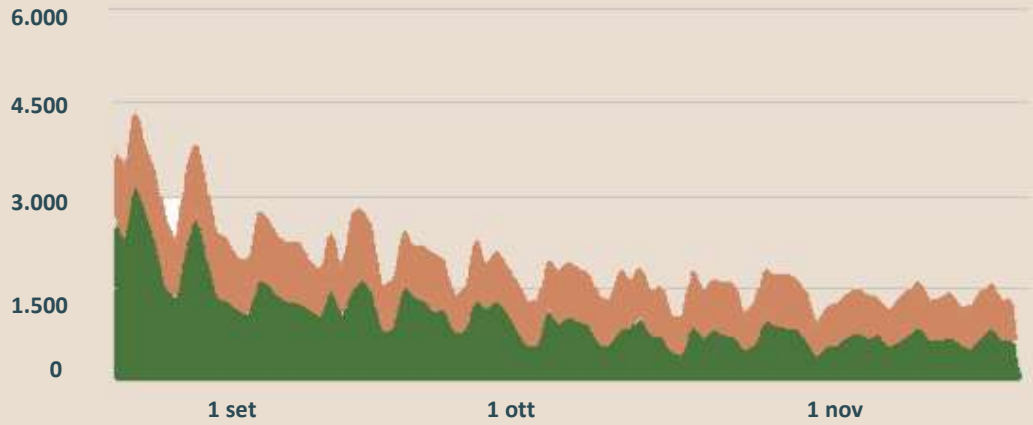
Province	Population
Forlì Cesena	395.306
Rimini	336.798
Teramo	303.900
Pescara	316.363
Perugia	646.710
Ancona	467.451
Pesaro e Urbino	356.497
Macerata	310.815
Ascoli Piceno	206.172
Fermo	171.737
TOTAL	3.116.443

The extension of the catchment area varies depending on the destination of the flight

Catchment area from Google data



This is the data given by Google Maps. The origin of Ancona airport passengers is highlighted by the green spots in the maps. The theoretical catchment area is confirmed from Google Maps data.



These are the number of researches on Ancona airport made through Google search or Google Maps from August 20th to November 19th.



Demographic analysis

Province	0 - 14	15-29	30-64	65+	TOT	Average age	Average per-capita capita income in 2018
Ancona	58.681	65.844	224.700	118.226	467.451	46,9	€ 22.071
Pesaro Urbino	45.384	50.724	173.178	87.211	356.497	46,6	€ 20.846
Macerata	38.778	44.518	148.167	79.352	310.815	47	€ 20.914
Fermo	20.617	24.730	82.926	43.464	171.737	47,1	€ 17.953
Ascoli Piceno	24.104	29.789	99.506	52.773	206.172	47,3	€ 19.797
Forlì Cesena	51.117	54.549	192.623	97.017	395.306	46,6	€ 20.939
Rimini	43.826	47.354	167.286	78.332	336.798	46	€ 18.801
Perugia	81.389	90.246	311.324	163.751	646.710	46,9	€ 21.476
Teramo	37.324	45.348	149.876	71.352	303.900	46,2	€ 19.575
Pescara	40.511	46.728	154.086	75.038	316.363	46,1	€ 20.827
Total	441.731	499.830	1.703.672	866.516	3.511.749		€ 20.563
%	12,58%	14,23%	48,51%	24,67%			
Italy	7.727.554	8.955.438	29.099.406	13.859.090	59.641.488	45,7	€ 20.049
%	12,96%	15,01%	48,79%	23,24%			

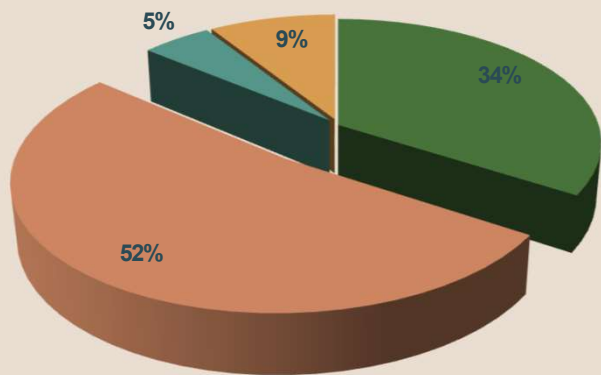
Istat Data 2020

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Traffic segmentation

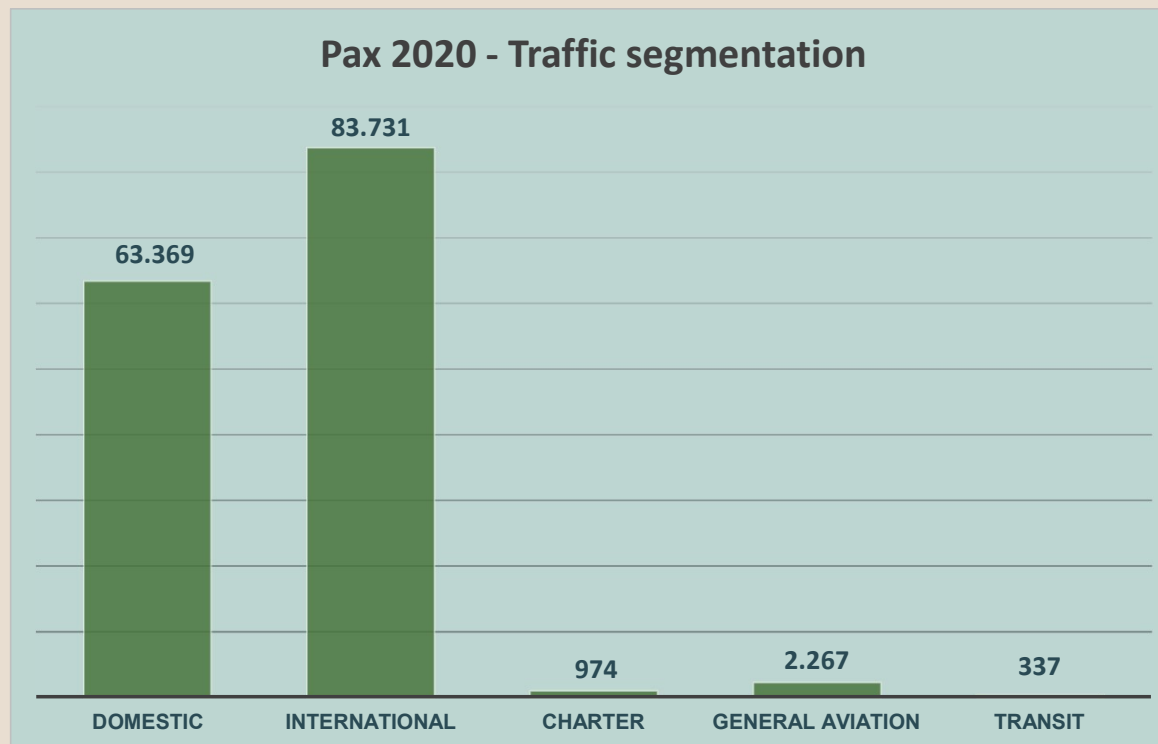
High proportion of business traffic

■ Business ■ Leisure ■ Study ■ Family reasons



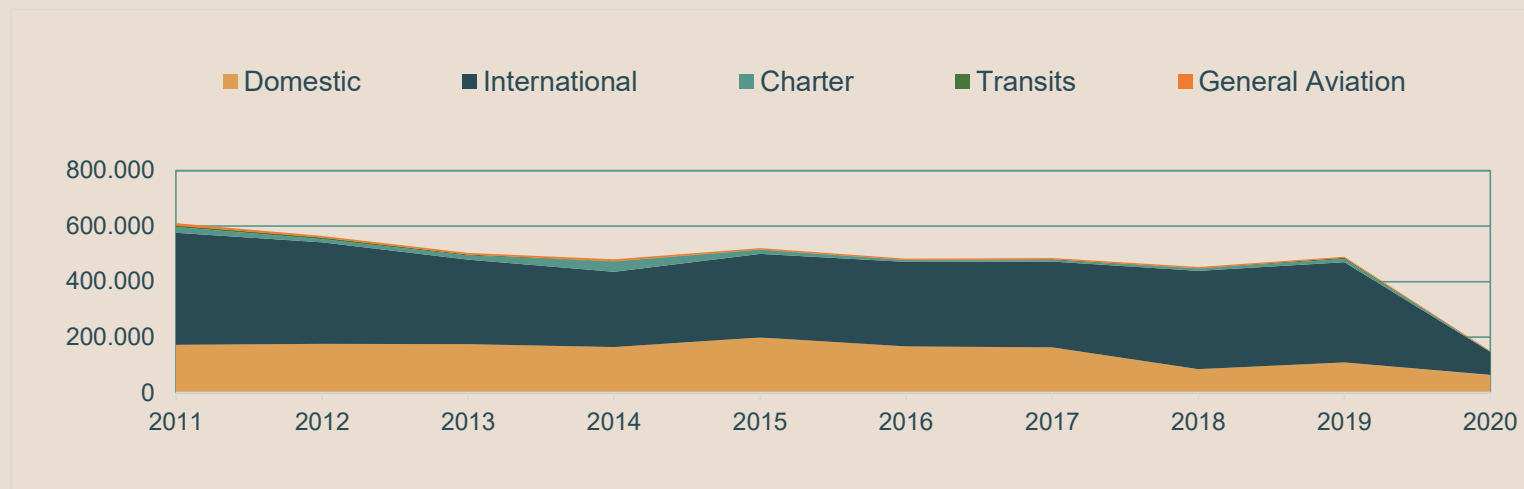
Highly relevant business traffic!
2020 data

Pax 2020 - Traffic segmentation



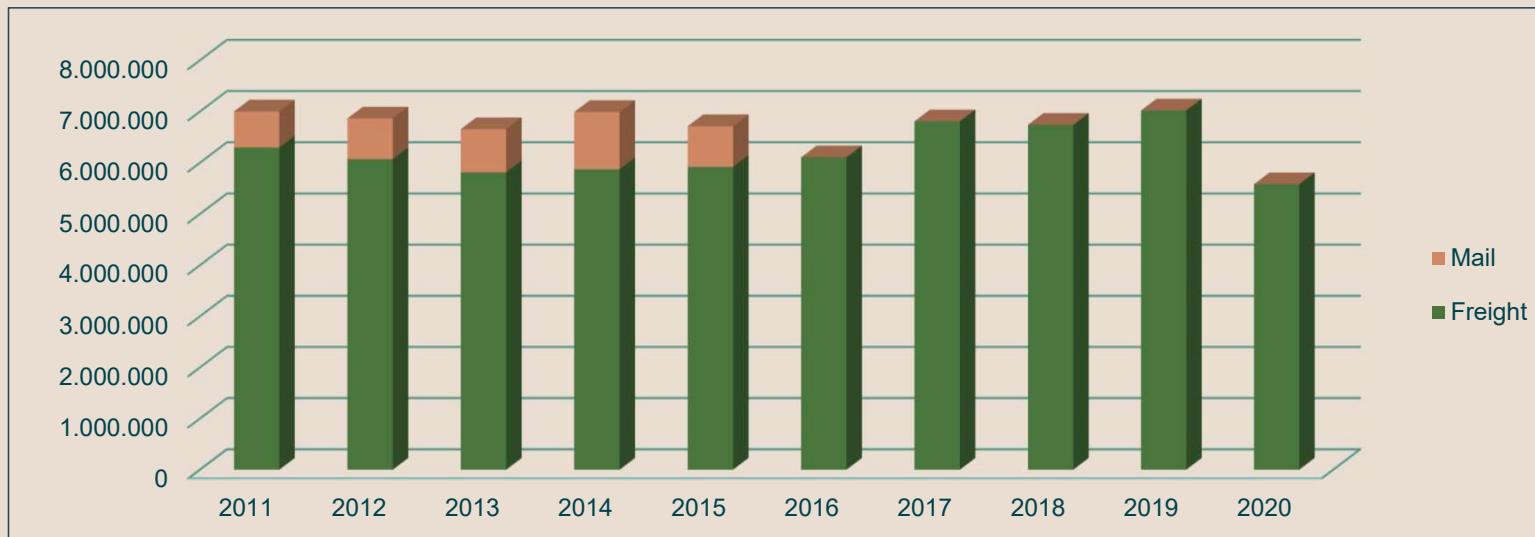
Passengers historical data

Passengers traffic	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Domestic	172.779	175.688	174.556	164.563	199.221	167.178	162.990	84.552	108.898	63.369
International	403.022	365.877	304.877	270.387	301.055	303.863	309.515	354.165	361.048	83.731
Charter	21.298	11.786	14.988	37.225	14.711	6.007	4.967	8.427	11.526	974
Transits	4.746	5.534	3.634	1.679	899	1.089	2.493	801	4.471	337
General Aviation	8.680	5.691	5.337	6.819	5.179	4.443	5.072	4.622	3.892	2.267
Total Passengers	610.525	564.576	503.392	480.673	521.065	482.580	485.037	452.567	489.835	150.678

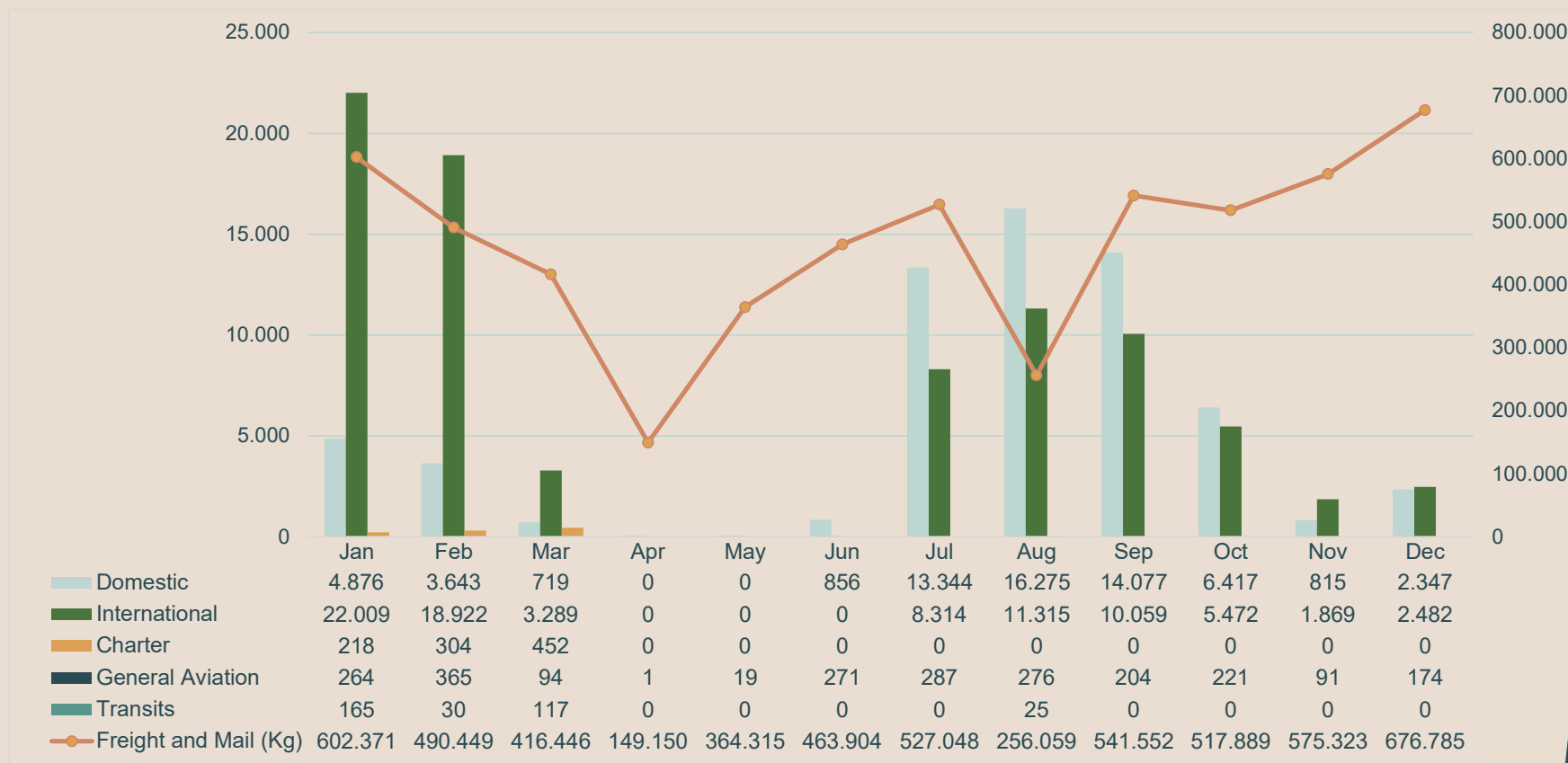


Cargo historical data

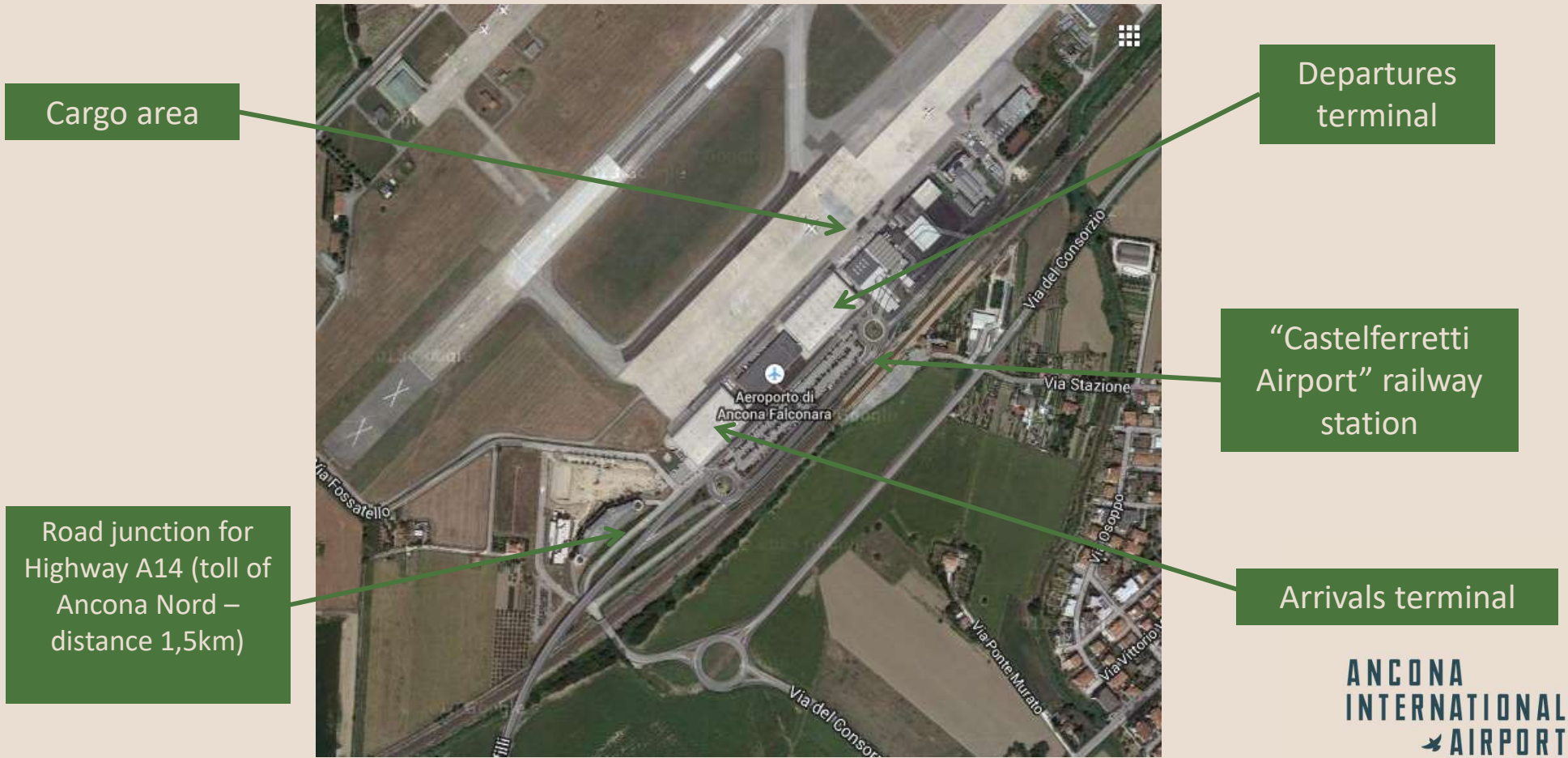
CARGO TRAFFIC (Kg)										
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Freight	6.296.026	6.071.795	5.813.099	5.873.166	5.919.263	6.106.093	6.808.600	6.740.585	7.021.335	5.581.286
Mail	704.292	792.897	842.960	1.117.429	793.248	0	0	0	0	5
Total freight and mail	7.000.318	6.864.692	6.656.059	6.990.595	6.712.511	6.106.093	6.808.600	6.740.585	7.021.335	5.581.291



Passengers and cargo 2020 per month



Airport bird's-eye view



Infrastructure pictures



Corporate Profile of Ancona International Airport S.p.a.

CORPORATE INFORMATION

Major shareholder	Njord Adreanna (91,5%)
Minor shareholder	Marche Region (8,5%)
President	Hamish Nial Malcom de Run
CEO	Carmine Bassetti
Board of Directors	Hamish Nial Malcom de Run, Carmine Bassetti, Goffredo Brandoni
Board of Auditors	Emanuele Palanga, Michele Brocchini, Milena Annibali, Claudio Ceccarelli, Andrea Albonetti
Independent Auditors	ACG Auditing & Consulting Group Srl
Employees	74

Ancona International Airport SpA is member of:

- Assaeroporti, the association that represents Italian airports;
- ACI – Airport Council International, the world organization of airport operators (600 operators -1700 airports - 177 countries)

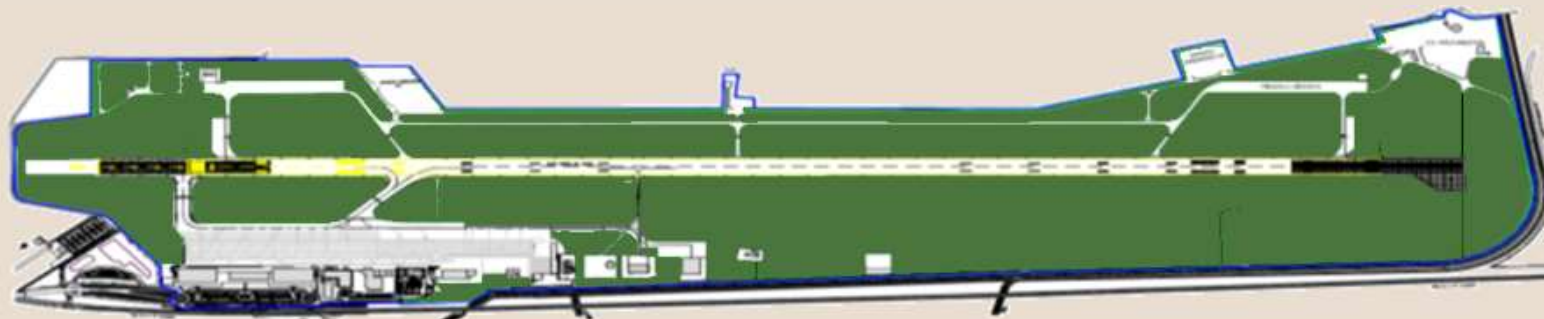
As Airport Operator, Ancona International Airport S.p.A. guarantees:

- development, handling, planning, realization and maintenance of airport infrastructure and plants;
- management of commercial areas;
- coordination of private operators of the airport according to Art. 705 of the Navigation Code.

As Handling Agent, Ancona International Airport S.p.A. guarantees all handling services.

Technical Data of Ancona Airport (AOI)

ACTUAL	PLANNED
Runway Figures RWY TORA TODA ASDA LDA 04 2965 2995 2965 2768 22 2965 3025 2965 2810 AD Elevation 50 ft (15m) Runway Bearing Streight PCN 100 F/A/X/T	Unchanged
FLIGHT INFRASTRUCTURE Annex 14 ICAO: Code 4 D (Wingspan 52 mt escluso) Approved aircraft operations with a higher code letter 4 E (Wingspan 65 mt escluso)	Unchanged
NAVIGATION AIDS Runway 22 - ILS CAT 1 Le SID of CTR Ancona allow to be quickly routed on ATS routes attested on ANC VOR , RNAV (GNSS) RWY 22 Runway 04 – SALS 420 mt Non instrumental runway	ILS CAT 3 Non-precision instrumental runway

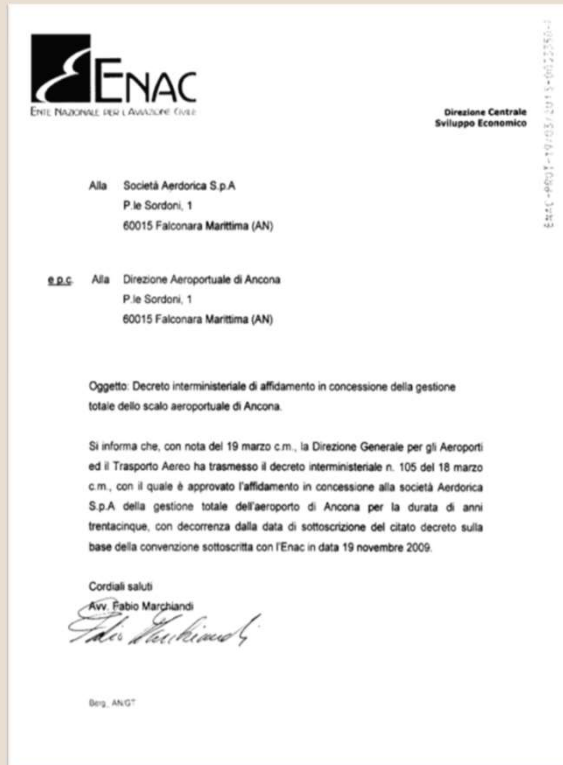


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Operational Capacity of AOI

OPERATIONAL FACILITIES AIR SIDE	
IATA CODE	AOI
ICAO CODE	LIPY
Runway	04 -22
Opening hours	H18
Fire category	8
Airside surface	189 ha
Fuel company	Air BP Italia Spa
Parking stands	14 + 1 hel
ATS / Operator	ENAV/ H18
Meteo / Operator	ENAV
OPERATIONAL FACILITIES LAND SIDE	
Passengers Terminal Surface	7.200 m
Gates	6
Check-in counters	6
Conveyor belts baggage reclaim	2
Car parking Places	621
OPERATIONAL FACILITIES CARGO	
Outbound Services	Inbound Services
Cargo acceptance and storage	Inbound cargo acceptance
Document and freight checks	Check of documents and freight
Special load	Notification of irregularities
Customs clearance	Delivery of documents
DGR check	Storage of freight in different warehouse areas
Pallets build up	Fee collection
Freight x-ray	

Main Certifications



March 18th 2013
35 years Concession by Enac
and the Ministry of Transport



Airport Certificate



Handler Certificate



Why choosing Ancona Airport

Three main reasons

Operational



Logistic



Economic



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Six good operational reasons to choose Ancona Airport

- New infrastructure, made in glass and steel, inaugurated in December 2004: bright, open, innovative;
- Easy operations for passengers (check-in, security checks and gate very close one to each other) and aircraft turnarounds;
- New facilities customized for tourists: customs tax free, tax free refund, wider choice of goods in airport shops, new shops to be opened soon;
- Opportunity to deal just with one single supplier as Ancona International Airport S.p.a. is both handler and Aerodrome Operator;
- Not a seasonal Airport, acting both on passengers and cargo business;
- High percentage of Business Travel (good balance between leisure and business).

Six good logistic reasons to choose Ancona Airport

- Strategic gateway connecting Eastern Europe, the Balkans and the South Eastern EMEA;
- Located right in the middle of the Adriatic Coast (between VCE/BRI);
- Perfectly connected to the railway network, thanks to a new Aerobus service which links the airport to Ancona and Falconara railway stations. At 100 metres distance Castelferretti railway station with departures to Falconara, Ancona, Jesi and Fabriano;
- Part of the logistic platform which includes Port of Ancona, Interporto Marche and Ancona Airport. This is an integrated platform of logistic infrastructures which supports all means of transportation (sea, airway, railway and road) for domestic and international goods;
- Positioned in a beautiful landscape, with possibilities of taking part to tour packages of Italy (Rome 3 hours drive, Venice 3 hours drive, Napoli 4 hours drive).
- Flights to different destinations in Europe;

Six good economic reasons to choose Ancona Airport

- Competitive prices and incentive scheme for strategic partners;
- Heavy and regular support to airlines through a massive communication campaign throughout the enlarged catchment area;
- Strong partnership between AOI airport, carriers and tour operators;
- Quarterly meetings with local Tour Operators and Travel Agencies and constant contacts with 126.000 corporations across the whole catchment area;
- Local market with huge potential for growth;
- High demand of cargo shipment

Contacts

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Thank you for your attention!

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