

ANCONA
INTERNATIONAL
 **AIRPORT**

Airport overview

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Location of Ancona airport (AOI)



➤ STRATEGIC POSITION

- In the heart of Italy
- Located in Marche Region
- In the middle of the Adriatic coastline



➤ INTERMODAL CONNECTIONS

- AIRPORT RAILWAY STATION: 100 mt
- SHUTTLE BUS: Aerobus «Raffaello» to/from Ancona and Falconara Marittima
- HIGHWAY: A14 highway “Ancona Nord” toll point - 2 kms
- PORT: Ancona Port with cruises and ferry boats – 15 kms



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Catchment Area



Istat data 01/2020

Town	Distance from Ancona		Distance from Bologna		Distance from Rome	
	in Kms	in minutes	in Kms	in minutes	in Kms	in minutes
Rimini	94	66'	118	76'	367	240'
Cesena	123	70'	113	59'	320	226'
Teramo	144	88'	341	191'	203	128'
Pescara	168	105'	365	224'	239	146'
Perugia	125	107'	255	154'	200	141'

Province	Population
Forlì Cesena	395.306
Rimini	336.798
Teramo	303.900
Pescara	316.363
Perugia	646.710
Ancona	467.451
Pesaro e Urbino	356.497
Macerata	310.815
Ascoli Piceno	206.172
Fermo	171.737
TOTAL	3.116.443

The extension of the catchment area varies depending on the destination of the flight

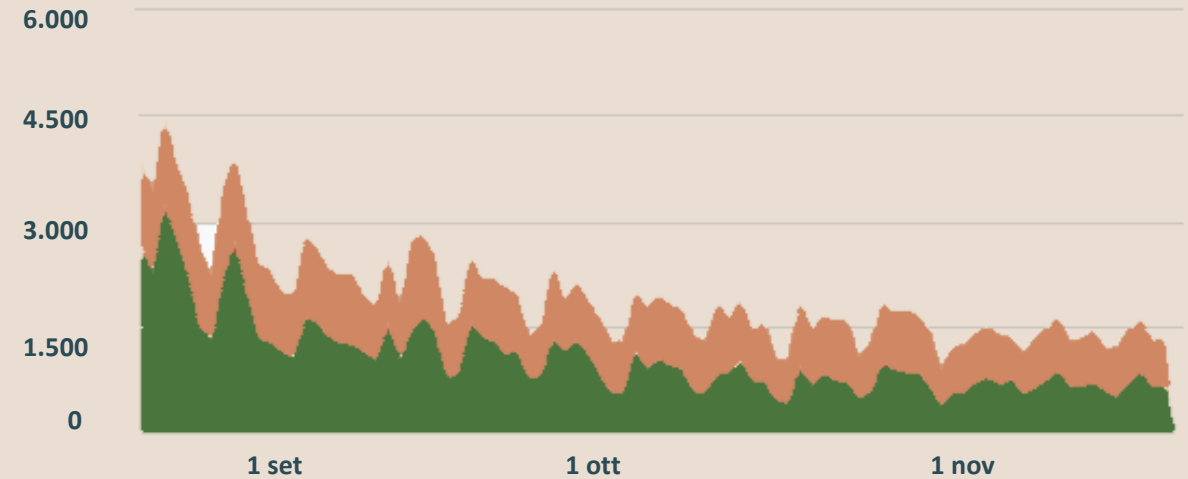
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Catchment area from Google data



This is the data given by Google Maps. The origin of Ancona airport passengers is highlighted by the green spots in the maps.

The theoretical catchment area is confirmed from Google Maps data.



These are the number of researches on Ancona airport made through Google search or Google Maps from August 20th to November 19th.

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Demographic analysis

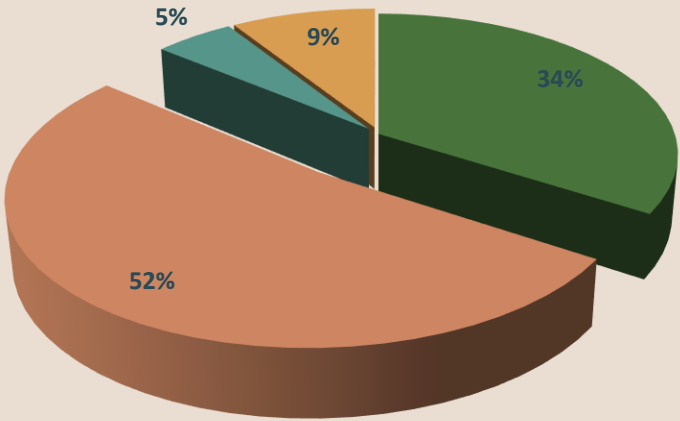
Province	0 - 14	15-29	30-64	65+	TOT	Average age	Average per-capita capita income in 2018
Ancona	58.681	65.844	224.700	118.226	467.451	46,9	€ 22.071
Pesaro Urbino	45.384	50.724	173.178	87.211	356.497	46,6	€ 20.846
Macerata	38.778	44.518	148.167	79.352	310.815	47	€ 20.914
Fermo	20.617	24.730	82.926	43.464	171.737	47,1	€ 17.953
Ascoli Piceno	24.104	29.789	99.506	52.773	206.172	47,3	€ 19.797
Forlì Cesena	51.117	54.549	192.623	97.017	395.306	46,6	€ 20.939
Rimini	43.826	47.354	167.286	78.332	336.798	46	€ 18.801
Perugia	81.389	90.246	311.324	163.751	646.710	46,9	€ 21.476
Teramo	37.324	45.348	149.876	71.352	303.900	46,2	€ 19.575
Pescara	40.511	46.728	154.086	75.038	316.363	46,1	€ 20.827
Total	441.731	499.830	1.703.672	866.516	3.511.749		€ 20.563
%	12,58%	14,23%	48,51%	24,67%			
Italy	7.727.554	8.955.438	29.099.406	13.859.090	59.641.488	45,7	€ 20.049
%	12,96%	15,01%	48,79%	23,24%			

Istat Data 2020

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Traffic segmentation

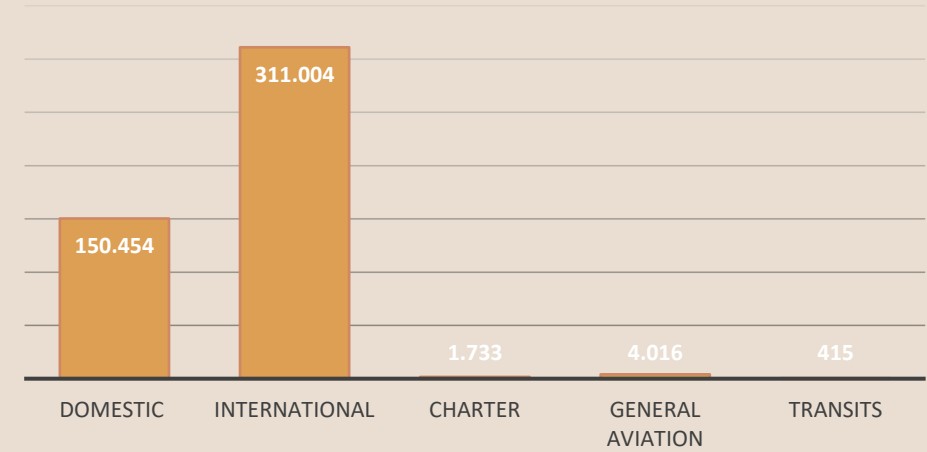
■ Business ■ Leisure ■ Study ■ Family reasons



High proportion of business traffic

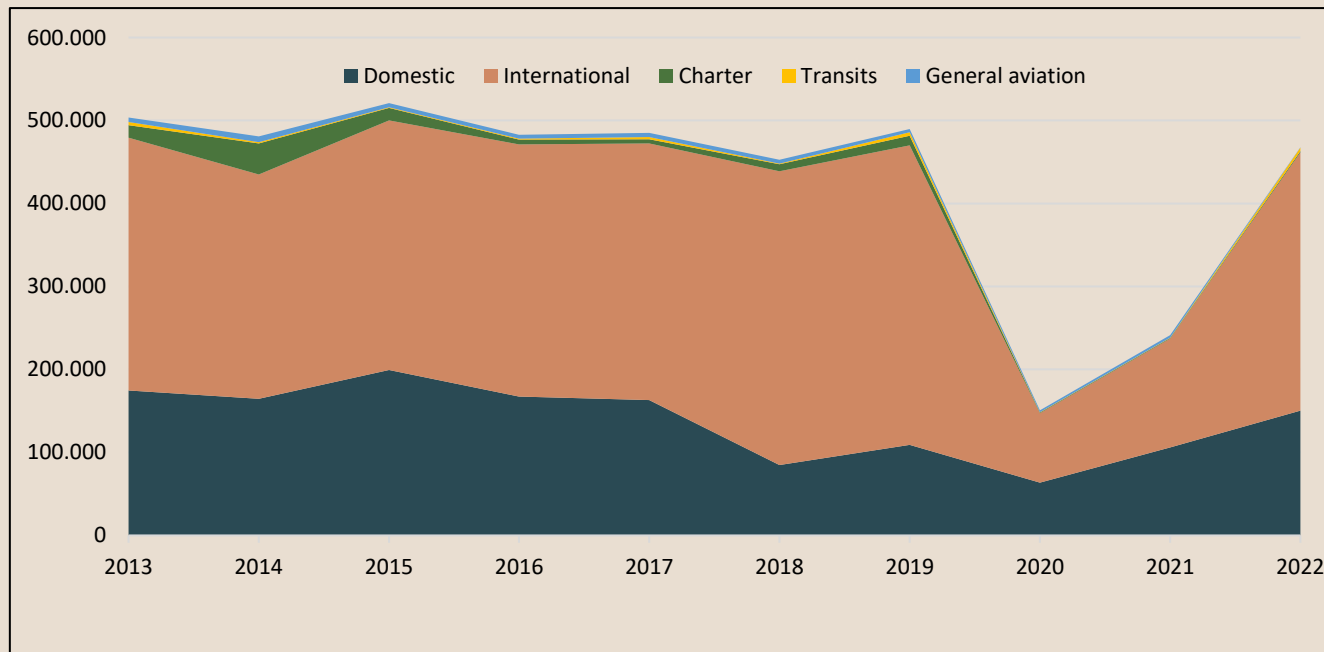
Highly relevant business traffic also in 2022

Pax 2022 - Traffic segmentation



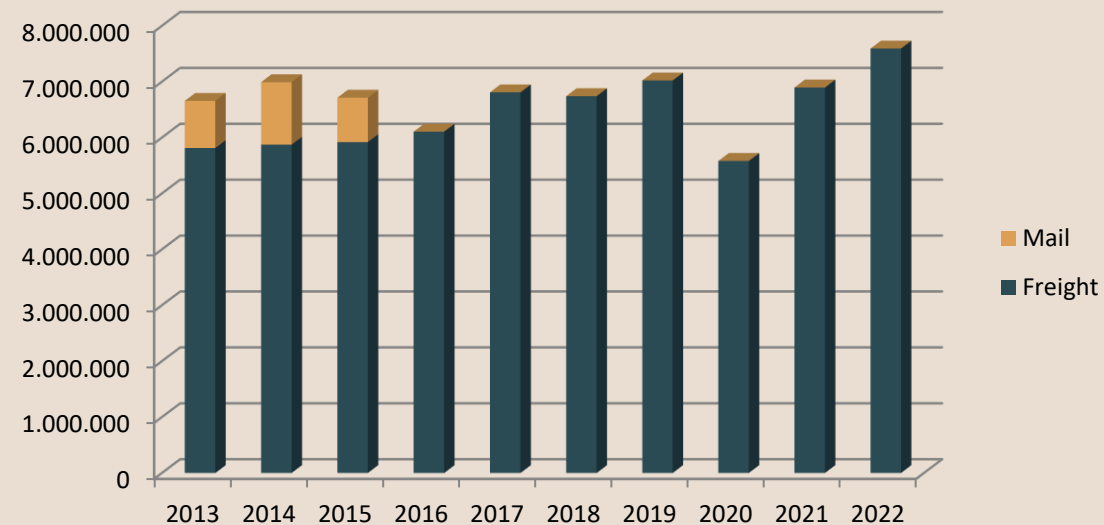
Passengers historical data

Passengers traffic	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Domestic	174.556	164.563	199.221	167.178	162.990	84.552	108.898	63.369	105.851	150.454
International	304.877	270.387	301.055	303.863	309.515	354.165	361.048	83.731	131.158	311.004
Charter	14.988	37.225	14.711	6.007	4.967	8.427	11.526	974	682	1.733
Transits	3.634	1.679	899	1.089	2.493	801	4.471	312	508	4.016
General aviation	5.337	6.819	5.179	4.443	5.072	4.622	3.892	2.292	3.043	415
Total	503.392	480.673	521.065	482.580	485.037	452.567	489.835	150.678	241.242	467.622

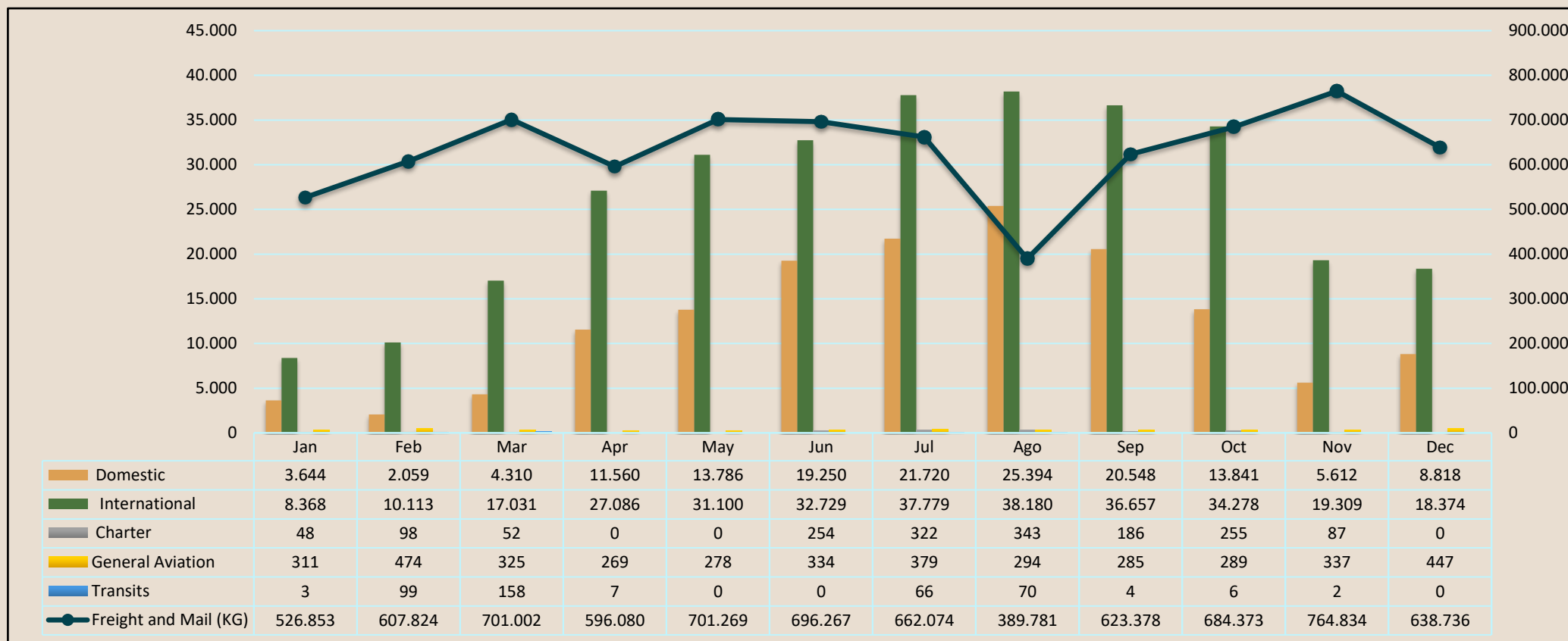


Cargo historical data

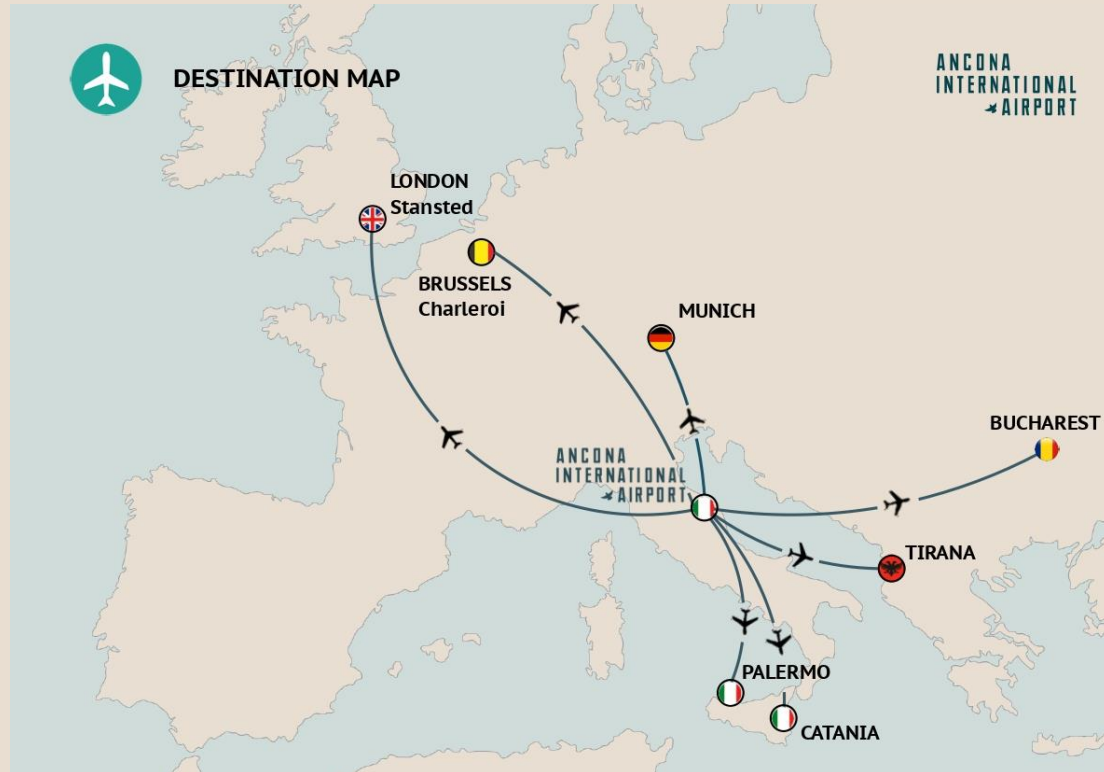
CARGO TRAFFIC (Kg)	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Freight	5.813.099	5.873.166	5.919.263	6.106.093	6.808.600	6.740.585	7.021.335	5.581.286	6.895.742	7.592.272
Mail	842.960	1.117.429	793.248	0	0	0	0	5	1	199
Total freight and mail	6.656.059	6.990.595	6.712.511	6.106.093	6.808.600	6.740.585	7.021.335	5.581.291	6.895.743	7.592.471



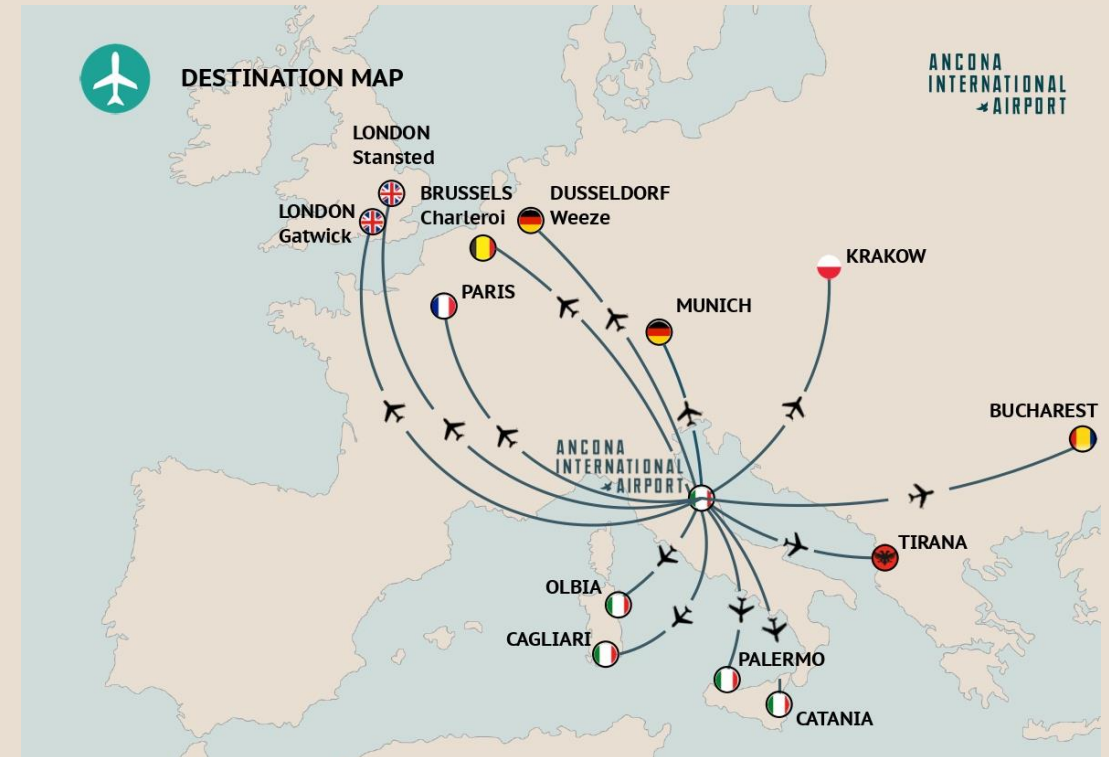
Passengers and cargo 2022 per month



Network W22



Network S23



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Airport bird's-eye view

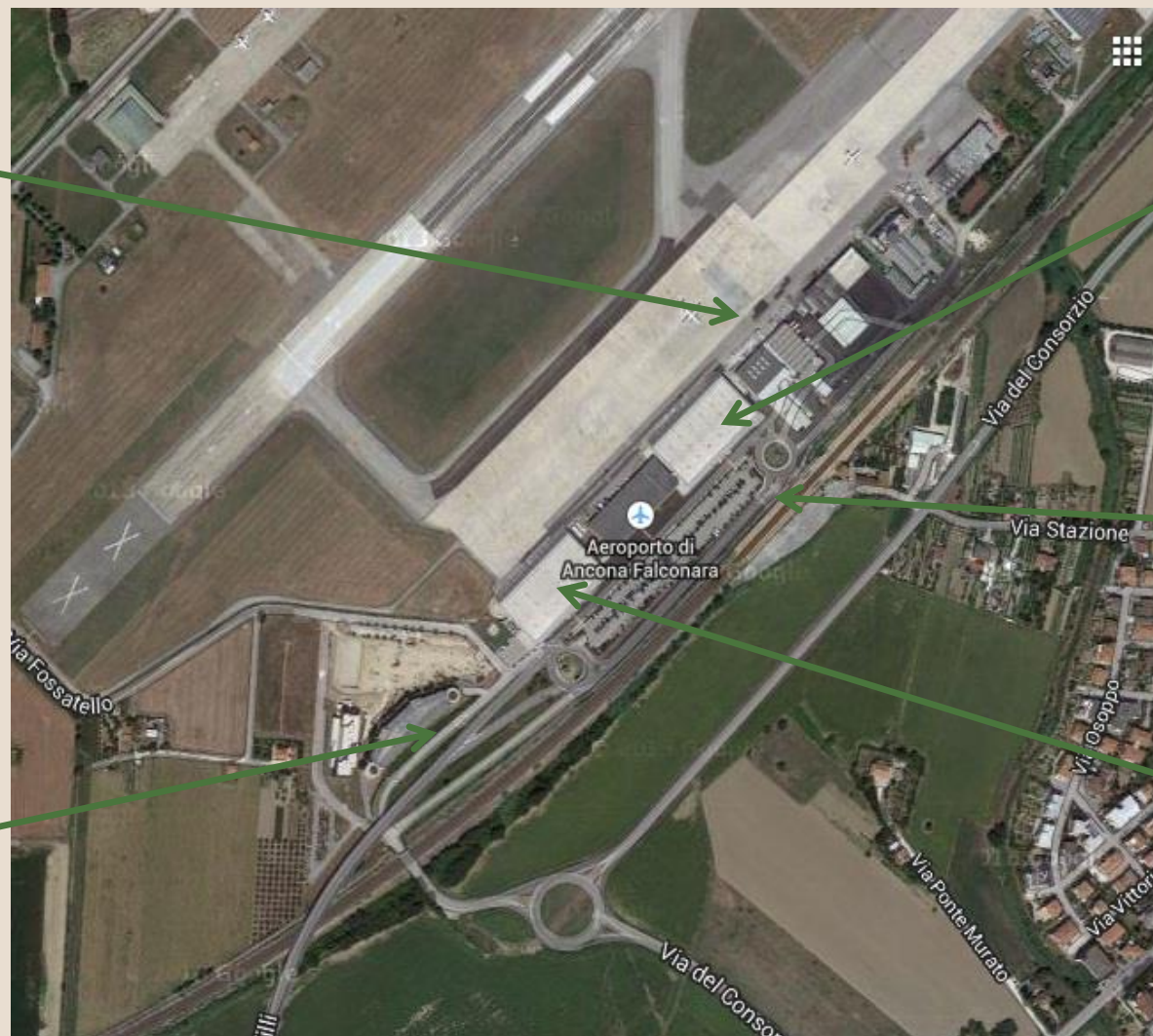
Cargo area

Departures terminal

“Castelferretti Airport” railway station

Road junction for Highway A14 (toll of Ancona Nord – distance 1,5km)

Arrivals terminal



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Infrastructure pictures



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Corporate Profile of Ancona International Airport S.p.a.

CORPORATE INFORMATION	
Major shareholder	Njord Adreanna (91,5%)
Minor shareholder	Marche Region (8,5%)
President	Hamish Nial Malcom de Run
CEO	Alexander D'Orsogna
Board of Directors	Hamish Nial Malcom de Run, Alexander D'Orsogna, Giovanni Zinni
Board of Auditors	Emanuele Palanga, Stefania Servalli, Paolo Mezzogori
Indipendent Auditors	ACG Auditing & Consulting Group Srl
Employees	66

Ancona International Airport SpA is member of:

- Assaeroporti, the association that represents Italian airports;
- ACI – Airport Council International, the world organization of airport operators (600 operators -1700 airports - 177 countries)

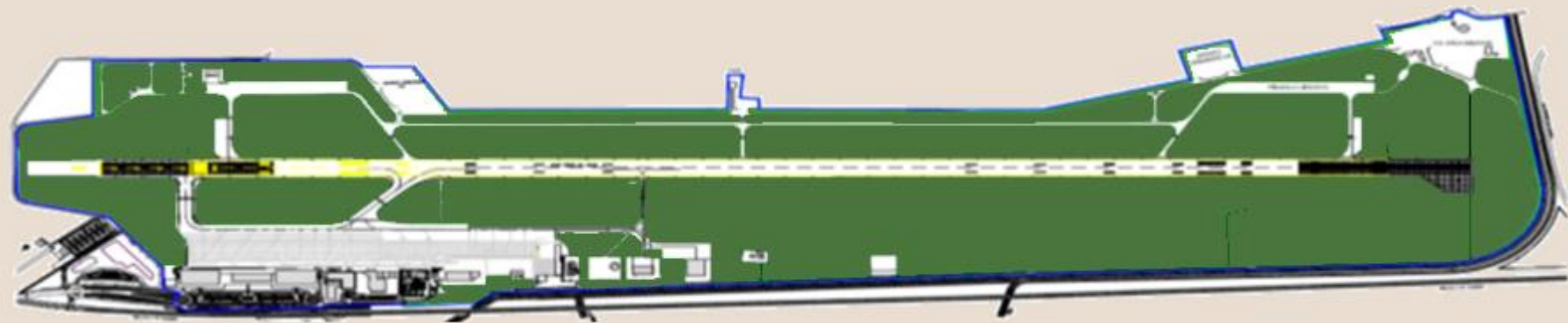
As Airport Operator, Ancona International Airport S.p.A. guarantees:

- development, handling, planning, realization and maintenance of airport infrastructure and plants;
- management of commercial areas;
- coordination of private operators of the airport according to Art. 705 of the Navigation Code.

As Handling Agent, Ancona International Airport S.p.A. guarantees all handling services.

Technical Data of Ancona Airport (AOI)

ACTUAL	PLANNED															
<div>Runway Figures</div> <table><tr><td>RWY</td><td>TORA</td><td>TODA</td><td>ASDA</td><td>LDA</td></tr><tr><td>04</td><td>2965</td><td>2995</td><td>2965</td><td>2768</td></tr><tr><td>22</td><td>2965</td><td>3025</td><td>2965</td><td>2810</td></tr></table> <div>AD Elevation 50 ft (15m)</div> <div>Runway Bearing Strenght PCN 100 F/A/X/T</div>	RWY	TORA	TODA	ASDA	LDA	04	2965	2995	2965	2768	22	2965	3025	2965	2810	Unchanged
RWY	TORA	TODA	ASDA	LDA												
04	2965	2995	2965	2768												
22	2965	3025	2965	2810												
<div>FLIGHT INFRASTRUCTURE</div> <div>Annex 14 ICAO: Code 4 D (Wingspan 52 mt escluso)</div> <div>Approved aicraft operations with a higher code letter 4 E (Wingspan 65 mt escluso)</div>	Unchanged															
<div>NAVIGATION AIDS</div> <div>Runway 22 - ILS CAT 1</div> <div>Le SID of CTR Ancona allow to be quickly routed on ATS routes attested on ANC VOR , RNAV (GNSS) RWY 22</div> <div>Runway 04 – SALS 420 mt</div> <div>Non instrumental runway</div>	<div>ILS CAT 3</div> <div>Non-precision instrumental runway</div>															



Operational Capacity of AOI

OPERATIONAL FACILITIES AIR SIDE	
IATA CODE	AOI
ICAO CODE	LIPY
Runway	04 -22
Opening hours	H18
Fire category	8
Airside surface	189 ha
Fuel company	Air BP Italia Spa
Parking stands	14 + 1 hel
ATS / Operator	ENAV/ H18
Meteo / Operator	ENAV
OPERATIONAL FACILITIES LAND SIDE	
Passengers Terminal Surface	7.200 m
Gates	6
Check-in counters	6
Conveyor belts baggage reclaim	2
Car parking Places	621
OPERATIONAL FACILITIES CARGO	
Outbound Services	Inbound Services
Cargo acceptance and storage	Inbound cargo acceptance
Document and freight checks	Check of documents and freight
Special load	Notification of irregularities
Customs clearance	Delivery of documents
DGR check	Storage of freight in different warehouse areas
Pallets build up	Fee collection
Freight x-ray	

Main Certifications

ENAC
ENTE NAZIONALE PER L'AVIAZIONE CIVILE

Direzione Centrale
Sviluppo Economico

Ala Società Aerdorica S.p.A
P.le Sordoni, 1
60015 Falconara Marittima (AN)

S.P.C. Ala Direzione Aeroportuale di Ancona
P.le Sordoni, 1
60015 Falconara Marittima (AN)

Oggetto: Decreto interministeriale di affidamento in concessione della gestione totale dello scalo aeroportuale di Ancona.

Si informa che, con nota del 19 marzo c.m., la Direzione Generale per gli Aeroporti ed il Trasporto Aereo ha trasmesso il decreto interministeriale n. 105 del 18 marzo c.m., con il quale è approvato l'affidamento in concessione alla società Aerdorica S.p.A della gestione totale dell'aeroporto di Ancona per la durata di anni trentacinque, con decorrenza dalla data di sottoscrizione del citato decreto sulla base della convenzione sottoscritta con l'Enac in data 19 novembre 2009.

Cordiali saluti
Avv. Fabio Marchiandi
Fabio Marchiandi

Berg. ANGT

ENAC - 06031-19/03/2013-10122501-0

March 18th 2013

35 years Concession by Enac
and the Ministry of Transport

ENAC
ENTE NAZIONALE PER L'AVIAZIONE CIVILE

Repubblica Italiana
Stato membro dell'Unione Europea
(Member State of the European Union)

Ente Nazionale per l'Aviazione Civile
(Italian Civil Aviation Authority)

CERTIFICATO DI AEROPORTO
(Aerodrome Certificate)

Certificato numero: **IT-ADR.0034**
Certificate reference

In conformità al Regolamento (CE) n. 216/2008 del Parlamento europeo e del Consiglio, al Regolamento (UE) n. 139/2014 della Commissione attualmente in vigore, fatte salve le condizioni di seguito specificate, l'Ente Nazionale per l'Aviazione Civile certifica che:
(Pursuant to Regulation (EC) No 216/2008 of the European Parliament and of the Council and the Commission Regulation (EU) No 139/2014 for the time being in force and subject to the conditions specified below the Ente Nazionale per l'Aviazione Civile hereby certifies that)

Aerdorica S.p.A.
Piazzale Sandro Sordoni, snc
60015 Falconara Marittima - Italy

è autorizzato ad operare sull'aeroporto di ANCONA FALCONARA, RAFFAELLO SANZIO in conformità alle disposizioni del Regolamento (CE) n. 216/2008 e alle relative norme attuative del Regolamento (UE) n. 139/2014, alla base di certificazione, alla specifica di certificazione e al manuale dell'aeroporto.
(Is authorised to operate aerodrome ANCONA FALCONARA, RAFFAELLO SANZIO in accordance with the provisions of Regulation (EC) No 216/2008 and its implementing Rules, the aerodrome certification basis, the terms of the certificate and the aerodrome manual.)

Il presente Certificato ha una durata illimitata, salvo rinuncia o revoca.
(This Certificate shall remain valid for an unlimited duration unless is surrendered or revoked.)

Date del primo rilascio: 22/12/2017
(Date of original issue)

Data dell'ultima revisione: 22/12/2017
(Date of this revision)

Revisione n.: 0
(Revision No)

Firma: *Claudio Eminent*
Signed: Il Direttore della Direzione Operazioni Centro
Claudio Eminent

Per l'autorità competente:
(For the Competent Authority) Ente Nazionale per l'Aviazione Civile

ENAC Form APT139 Issue 1 IT-ADR.0034 Rev. 0 Pag. 1 of 1

Airport Certificate

ENAC
ENTE NAZIONALE PER L'AVIAZIONE CIVILE

Certificato di Idoneità n. 173

Ai sensi dell'art. 13 del D. Lgs. n. 18/99 e del Regolamento ENAC edizione 5 del 23 aprile 2012,

Considerati

- la documentazione societaria;
- l'idoneità economico-finanziaria;
- l'idoneità della struttura organizzativa a garantire gli standard di sicurezza, regolarità e qualità;
- il rispetto degli obblighi derivanti dalla legislazione sociale e sulla sicurezza del lavoro;
- la copertura assicurativa;

si certifica che l'impresa
Aerdorica SpA
Piazzale S. Sordoni, 1 - Aeroporto "R. Sanzio"
60015 Falconara Marittima (AN)
P.IVA 00390120426
è idonea quale

**PRESTATORE DI SERVIZI AEROPORTUALI
DI ASSISTENZA A TERRA**

CONDIZIONI:
La validità è limitata alle attività e agli aeroporti indicati nella specifica allegata.
Il certificato resta valido fino al 26/01/2021, salvo rinnovo, ovvero sospensione o revoca.

Editione n. 5
Data: 12/04/2018

Direzione Aeroportuale Regione Centro
Il Direttore Aeroportuale
(Silvia Cecchetti)
Silvia Cecchetti

Mod. APT 139/02

Handler Certificate

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Why choosing Ancona Airport

Three main reasons

Operational



Logistic



Economic



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Six good operational reasons to choose Ancona Airport

- New infrastructure, made in glass and steel: bright, open, innovative;
- Easy operations for passengers (check-in, security checks and gate very close one to each other) and aircraft turnarounds;
- New facilities customized for tourists: customs tax free, tax free refund, wider choice of goods in airport shops, new shops to be opened soon;
- Opportunity to deal just with one single supplier as Ancona International Airport S.p.a. is both handler and Aerodrome Operator;
- Proved experience in cargo activities;
- High percentage of Business Travel (good balance between leisure and business).

Six good logistic reasons to choose Ancona Airport

- Potential strategic gateway connecting Eastern Europe, the Balkans and the South Eastern EMEA;
- Located right in the middle of the Adriatic Coast (between VCE/BRI);
- Perfectly connected to the railway network, thanks to a new Aerobus service which links the airport to Ancona and Falconara railway stations. At 100 metres distance Castelferretti railway station with departures to Falconara, Ancona, Jesi and Fabriano;
- Part of the logistic platform which includes Port of Ancona, Interporto Marche and Ancona Airport. This is an integrated platform of logistic infrastructures which supports all means of transportation (sea, airway, railway and road) for domestic and international goods;
- Positioned in a beautiful landscape, with possibilities of taking part to tour packages of Italy (Rome 3 hours drive, Venice 3 hours drive, Napoli 4 hours drive).
- Flights to different destinations in Europe.

Six good economic reasons to choose Ancona Airport

- Competitive prices and incentive scheme for strategic partners;
- Heavy and regular support to airlines through a massive communication campaign throughout the enlarged catchment area;
- Strong partnership between AOI airport, carriers and tour operators;
- Quarterly meetings with local Tour Operators and Travel Agencies and constant contacts with 126.000 corporations across the whole catchment area;
- Local market with huge potential for growth;
- High demand of cargo shipment.

Contacts

Sales and Marketing department

Laura Cerasa

Sales and Marketing Manager

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Aviation Business

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Thank you for your attention!